

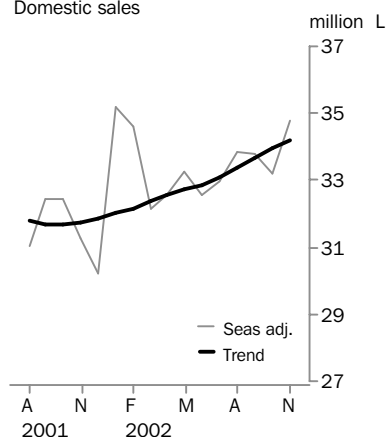


SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

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Australian produced wine

Domestic sales



NOVEMBER KEY FIGURES

TREND ESTIMATES	Nov 2002 '000 L	% change Oct 2002 to Nov 2002	% change Nov 2001 to Nov 2002
Australian produced wine			
Domestic wine sales	34 169	0.7	7.7
White table wine sales	16 897	0.6	1.4
Red and rosé table wine sales	12 309	1.6	16.4

SEASONALLY ADJUSTED	Nov 2002 '000 L	% change Oct 2002 to Nov 2002	% change Nov 2001 to Nov 2002
Australian produced wine			
Domestic wine sales	34 806	4.8	11.3
White table wine sales	17 422	5.9	4.1
Red and rosé table wine sales	12 648	5.4	22.1

NOVEMBER KEY POINTS

TREND ESTIMATES

- The trend estimate for domestic sales of Australian produced wine was 34.2 million litres in November 2002, an increase of 0.7% on October 2002 and a 7.7% increase on November 2001.
- The trend estimate for white table wine sales increased 0.6% on October 2002 and 1.4% on November 2001.
- The trend estimate for domestic sales of red and rosé table wine increased 1.6% on October 2002 and 16.4% on November 2001.

SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for domestic sales of Australian produced wine was 34.8 million litres in November 2002, an increase of 4.8% on October 2002.
- The seasonally adjusted estimate for domestic sales of white table wine increased 5.9% on October 2002.
- The seasonally adjusted estimate for domestic sales of red and rosé table wine increased 5.4% on October 2002.

ORIGINAL ESTIMATES

- In original terms, 45.3 million litres of Australian produced wine was sold domestically in November, up 23.8% on October 2002 and up 8.1% on November 2001.
- Exports of Australian produced wine for November 2002 increased 25.7% over November 2001. Australia exported 453.6 million litres of wine with a value of \$2.3 billion in the twelve months ending November 2002, an increase of 22.6% in volume and 19.6% in value over the corresponding period to November 2001.

- For further information about these and related statistics, contact Daryl Evans on Adelaide 08 8237 7656 or the National Information and Referral Service on 1300 135 070.

NOTES

FORTHCOMING ISSUES

<i>ISSUE</i>	<i>RELEASE DATE</i>
December 2002	5 February 2003
January 2003	4 March 2003
February 2003	3 April 2003
March 2003	6 May 2003
April 2003	3 June 2003
May 2003	3 July 2003



CHANGES IN THIS ISSUE

There are no changes in this issue.



DATA NOTES

The level of wine imports reported in Table 4 includes re-imports, that is, goods originating in Australia that have been exported but then returned to source. In some months re-imports contribute significantly to the overall level of imports reported. Refer to Explanatory Note 5.

Dennis Trewin
Australian Statistician



DOMESTIC AUSTRALIAN TABLE WINE SALES: Trend

TABLE WINE, GLASS CONTAINER < 2 LITRES

The trend series for sales of white wine in glass containers less than 2 litres increased by 1.7% in November 2002 and established the highest level recorded since the inception of this series. It has now increased over the last twenty three months. Similarly, the trend for red and rosé wine sales (in glass containers of less than 2 litres) is at the highest point of its history, having recorded eleven consecutive monthly increases since the end of 2001.

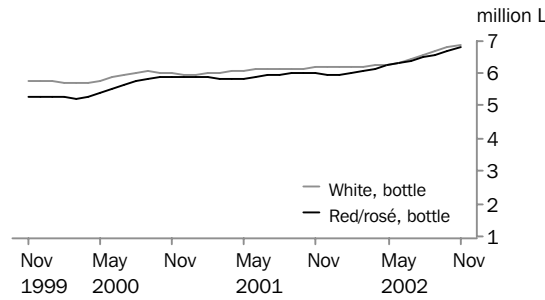
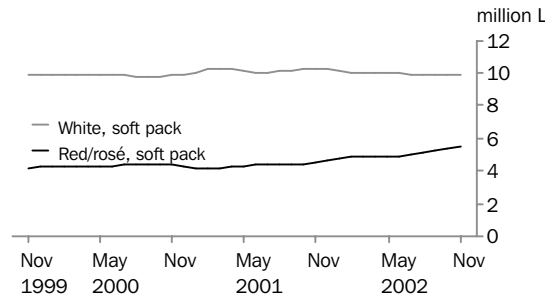


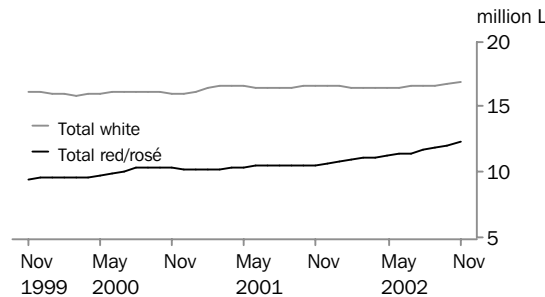
TABLE WINE, SOFT PACK CONTAINERS

The trend series for domestic sales of white table wines in soft packs has dropped by 4.0% over the past twelve months, although the rate of decline has slowed in the latter part of 2002. Conversely, the trend series for red and rosé wine in soft packs exhibited steady growth throughout 2002, and has recorded an increase of 23.1% since November 2001.



TOTAL WHITE AND RED/ROSÉ TABLE WINE

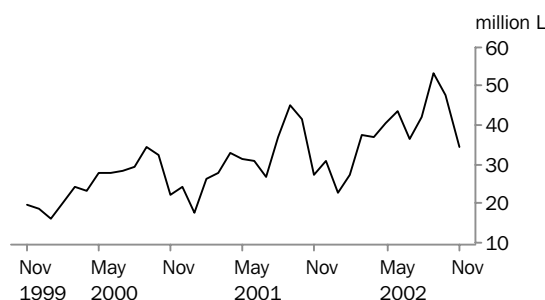
The trend series for total sales of white table wine has increased by 1.7% over the last three months, following an eighteen month period of relatively no movement. The trend estimate for total red and rosé wine has increased for the past fourteen months to be 16.8% higher than September 2001. The trend for domestic sales of total table wine is at an all time high in November 2002.



EXPORTS OF AUSTRALIAN PRODUCED WINE AND IMPORTS

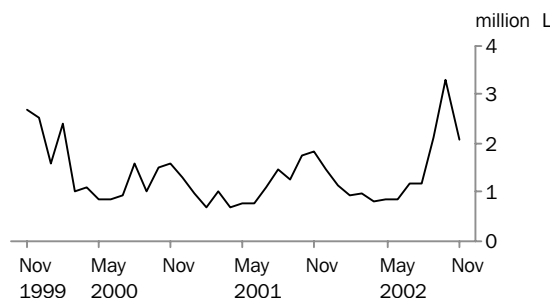
EXPORTS OF AUSTRALIAN PRODUCED WINE

In original terms, 34.3 million litres of Australian produced wine valued at \$171.1million were exported in November 2002. The quantity and value of exports decreased 28.0% and 25.0% respectively on the previous month but compared to November 2001, the quantity increased 25.7% and the value increased by 28.4%. The average value of Australian wine exported in November 2002 was \$4.98 per litre, up from \$4.88 per litre in November 2001.



WINE IMPORTS CLEARED FOR HOME CONSUMPTION

In original terms, 2.1 million litres of wine, valued at \$17.4 million were cleared for home consumption in November 2002. The average value of wine was \$8.35 per litre, down from \$8.59 per litre in the corresponding period of 2001.



DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

Original data shows that wine available for consumption in Australia for the September quarter 2002 was 6.7% more than the same quarter in 2001. Domestic sales of Australian produced wine rose by 6.3%, while wine imports rose by 17.4%. Total disposals of Australian produced wine increased by 13.7% over the same period in 2001 with exports rising 20.2%. For the 2001-2002 financial year total wine disposals recorded an 11.1% increase on 2000-2001, driven by a 23.7% rise in wine exports.

Period	A Domestic sales of Australian produced wine '000 L	B Wine imports cleared for home consumption '000 L	A + B Wine available for consumption '000 L	C Exports of Australian produced wine '000 L	A + C Total disposals of Australian produced wine '000 L
1999-2000	369 271	19 607	388 878	284 935	654 206
2000-2001	384 847	12 773	397 620	338 289	723 136
2001-2002	385 293	14 479	399 772	r418 390	r803 683
Sept Qtr 2001	96 989	3 828	100 817	109 615	206 604
Sept Qtr 2002	103 076	4 494	107 570	r131 796	r234 872

DOMESTIC SALES OF TOTAL AUSTRALIAN WINE & TABLE WINE BY CONTAINER TYPE

Period	TABLE-WHITE WINE.....				TABLE-RED AND ROSÉ WINE.....				
	Total wine '000 L	Glass less than 2 litres '000 L	Soft packs(a) '000 L	Other containers(b) '000 L	Total '000 L	Glass less than 2 litres '000 L	Soft packs(a) '000 L	Other containers(b) '000 L	Total '000 L
ORIGINAL									
1999-2000	369 271	69 371	118 409	5 260	193 042	63 469	49 806	778	114 053
2000-01	384 847	74 123	122 452	3 189	199 763	70 506	53 538	1 517	125 560
2001-02	385 293	75 303	122 790	1 431	199 525	73 262	56 123	693	130 077
2001-2002									
November	41 922	8 961	12 841	156	21 958	7 742	4 955	34	12 732
December	35 237	7 307	10 950	240	18 497	5 754	4 196	129	10 078
January	21 392	4 624	7 476	92	12 192	3 263	2 747	14	6 024
February	28 465	6 127	9 964	85	16 177	5 051	3 930	17	8 998
March	31 961	6 210	11 085	81	17 376	5 536	5 132	21	10 689
April	30 061	5 825	9 489	91	15 405	5 808	4 820	38	10 666
May	34 882	5 871	11 483	87	17 441	7 251	5 606	58	12 915
June	29 602	5 431	8 587	36	14 054	6 853	4 930	19	11 801
2002-2003									
July	35 040	6 205	10 625	52	16 881	7 198	6 161	16	13 375
August	34 629	6 228	9 841	114	16 184	7 166	6 374	19	13 558
September	33 407	6 959	9 402	65	16 427	6 892	5 060	24	11 975
October	36 597	7 433	10 296	77	17 807	7 274	5 366	19	12 660
November	45 300	9 868	12 110	129	22 108	8 672	6 680	10	15 363
SEASONALLY ADJUSTED									
2001-2002									
November	31 282	6 328	10 440	n.a.	16 730	6 125	4 307	n.a.	10 358
December	30 200	5 728	10 045	n.a.	16 115	5 732	4 430	n.a.	10 241
January	35 198	7 043	11 997	n.a.	18 465	6 183	5 562	n.a.	11 609
February	34 579	7 310	10 012	n.a.	17 211	6 909	4 987	n.a.	11 930
March	32 128	6 068	10 105	n.a.	16 341	5 880	4 960	n.a.	10 969
April	32 567	6 301	10 127	n.a.	16 556	6 087	5 127	n.a.	11 189
May	33 229	6 225	10 846	n.a.	17 076	6 470	5 073	n.a.	11 471
June	32 538	6 630	9 410	n.a.	16 355	6 487	4 477	n.a.	11 284
2002-2003									
July	32 980	6 350	10 518	n.a.	17 010	6 195	4 960	n.a.	11 157
August	33 865	6 274	9 718	n.a.	16 145	6 373	5 390	n.a.	11 868
September	33 762	6 820	9 877	n.a.	16 822	6 675	5 198	n.a.	11 883
October	33 211	6 754	9 667	n.a.	16 445	6 722	5 271	n.a.	12 003
November	34 806	7 083	10 156	n.a.	17 422	6 932	5 824	n.a.	12 648
TREND ESTIMATES									
2001-2002									
November	31 737	6 193	10 296	n.a.	16 665	5 990	4 516	n.a.	10 578
December	31 865	6 207	10 259	n.a.	16 674	5 977	4 616	n.a.	10 658
January	32 019	6 210	10 174	n.a.	16 616	5 980	4 742	n.a.	10 782
February	32 174	6 219	10 095	n.a.	16 550	6 013	4 848	n.a.	10 919
March	32 353	6 229	10 059	n.a.	16 517	6 078	4 917	n.a.	11 057
April	32 550	6 249	10 077	n.a.	16 541	6 158	4 952	n.a.	11 181
May	32 706	6 283	10 074	n.a.	16 550	6 239	4 951	n.a.	11 267
June	32 862	6 347	10 034	n.a.	16 551	6 321	4 953	n.a.	11 355
2002-2003									
July	33 110	6 447	9 974	n.a.	16 575	6 408	5 009	n.a.	11 497
August	33 399	6 554	9 923	n.a.	16 622	6 502	5 124	n.a.	11 687
September	33 674	6 667	9 894	n.a.	16 694	6 601	5 269	n.a.	11 901
October	33 934	6 786	9 884	n.a.	16 790	6 702	5 415	n.a.	12 115
November	34 169	6 902	9 885	n.a.	16 897	6 788	5 561	n.a.	12 309

(a) Soft pack containers include all collapsible packs, plastic or otherwise.

(b) Other containers include tankers, cans and rigid containers, including glass 2 litres and over.

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DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

Period	Table	Fortified	Sparkling bottle fermentation(a)	Sparkling bulk fermentation(a)	Carbonated	Other wine products(b)	Vermouth	Brandy(c)
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L a/l
1999-2000	307 091	22 991	18 220	14 352	3 514	2 352	754	837
2000-01	325 325	22 185	16 706	13 952	3 292	3 011	372	901
2001-02	329 601	20 360	17 424	12 000	3 123	2 454	332	701
2001-2002								
November	34 690	1 878	2 854	1 853	368	252	27	77
December	28 576	1 694	2 405	1 881	398	254	29	79
January	18 216	1 202	910	604	222	215	23	45
February	25 174	1 237	912	744	209	135	54	45
March	28 065	1 423	1 315	713	239	182	24	37
April	26 071	1 702	1 217	657	201	190	23	49
May	30 356	2 066	1 388	583	258	210	21	56
June	25 855	1 812	1 060	516	151	189	19	55
2002-2003								
July	30 256	2 310	1 278	649	270	253	23	58
August	29 742	1 890	1 794	772	202	206	22	72
September	28 401	1 618	2 291	691	201	184	21	49
October	30 467	1 733	2 930	975	278	192	23	56
November	37 470	2 060	3 740	1 401	303	298	27	64

(a) Spritzig table wines are included with table wine.

(c) Quantities on which excise duty was paid.

(b) From July 2000, the 'Flavoured wine' category has been changed to include wine cocktails, marsala, aperitif and tonic wines, flavoured wine, de-alcoholised wine and low and reduced alcohol wines. See Explanatory Note 4.

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DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

Period	Sherry in glass less than 2 litres	Port in glass less than 2 litres	Other in glass less than 2 litres(a)	Soft packs	All other containers(b)	Total fortified
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
1999-2000	2 549	5 008	341	7 796	7 293	22 991
2000-01	2 327	4 674	353	8 160	6 674	22 185
2001-02	2 102	4 045	331	8 354	5 529	20 360
2001-2002						
November	213	474	37	684	471	1 878
December	220	412	33	588	441	1 694
January	147	187	19	401	448	1 202
February	138	211	18	529	341	1 237
March	138	243	24	652	366	1 423
April	172	295	23	750	462	1 702
May	197	425	33	903	509	2 066
June	177	349	24	862	399	1 812
2002-2003						
July	218	436	39	1 006	611	2 310
August	195	374	36	792	493	1 890
September	161	334	20	672	432	1 618
October	183	343	24	709	474	1 733
November	219	515	27	833	467	2 060

(a) Includes muscat, madiera, tokay and white port.

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

IMPORTS CLEARED & EXPORTS OF AUSTRALIAN PRODUCED WINE AND BRANDY

Period	WINE TYPE(a).....						TOTAL WINE.....		BRANDY.....	
	White table	Red/rosé table(b)	Total table	Fortified	Sparkling	Other	Quantity	Value(c)	Quantity	Value
	'000L	'000L	'000L	'000L	'000L	'000L	'000L	\$'000	'000L al	'000
IMPORTS(c) (d)										
1999-2000	3 795	10 304	14 099	685	3 827	995	19 607	113 868	577	7 328
2000-01	3 318	4 800	8 118	106	2 913	1 637	12 773	92 211	504	7 575
2001-02	4 658	4 540	9 198	201	3 282	1 798	14 479	115 556	577	9 026
2001-2002										
September	499	415	914	13	203	137	1 267	10 368	54	711
October	455	456	911	43	637	168	1 759	15 554	65	874
November	513	666	1 179	20	478	171	1 849	15 874	66	978
December	374	455	829	34	362	231	1 456	12 120	51	1 012
January	404	321	725	15	191	202	1 133	7 838	59	920
February	272	299	571	2	225	140	938	7 782	31	669
March	278	379	657	8	221	84	969	6 861	32	507
April	276	280	555	15	127	134	831	7 342	45	639
May	274	290	564	9	178	89	841	6 294	49	758
June	374	263	637	7	131	101	875	6 502	36	616
2002-2003										
July	520	404	924	9	163	89	1 184	9 658	54	846
August	463	282	745	16	276	165	1 202	10 588	53	838
September	1 026	402	1 429	32	455	192	2 108	14 642	48	741
October	r1 376	1 096	r2 472	8	r 728	92	r3 300	r23 304	r47	r 735
November	607	734	1 342	6	574	163	2 084	17 396	61	1 200
EXPORTS(e)										
1999-2000	129 586	143 256	272 842	2 287	9 088	717	284 935	1 372 768	19	243
2000-01	148 273	180 347	328 620	2 032	6 546	1 091	338 289	1 752 082	19	286
2001-02	175 741	230 465	406 205	r2 698	8 048	1 438	r 418 390	r2 105 128	24	208
2001-2002										
September	21 278	22 436	43 713	227	958	558	45 456	216 114	—	4
October	17 800	22 436	40 236	273	1 075	92	41 676	203 657	1	17
November	12 167	14 173	26 339	179	769	35	27 323	133 249	1	9
December	12 716	17 365	30 081	137	443	166	30 827	167 597	5	23
January	9 625	12 467	22 092	148	301	20	22 561	105 515	—	13
February	10 219	16 271	26 490	252	427	48	27 217	136 989	1	5
March	14 871	21 772	36 643	211	636	65	37 555	191 990	1	6
April	13 592	22 469	36 061	407	646	88	37 203	189 092	10	81
May	16 662	23 076	39 738	147	662	153	40 700	210 881	1	11
June	17 960	24 817	42 776	r 275	608	55	r43 714	r 225 343	2	21
2002-2003										
July	r14 889	r20 736	r35 625	169	603	134	r36 532	r 176 543	—	—
August	r18 405	r22 399	r40 804	r 319	769	47	r41 940	r 197 518	—	—
September	r21 190	r30 694	r51 884	r 399	971	70	r53 324	r 266 637	6	18
October	r18 756	r27 282	r46 039	r 432	r1 138	r94	r47 702	r 228 198	2	26
November	12 932	20 328	33 259	185	819	78	34 342	171 096	1	16

r figure or series revised since previous issue

(a) Due to change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

(c) See Explanatory Notes 6 and 7.

(e) Exports may include sales made by exporters other than winemakers.

(b) Includes 'Other table wine'.

(d) Imports cleared for home consumption, see Explanatory Note 5.

EXPORTS OF AUSTRALIAN WINE BY COUNTRY OF DESTINATION, November 2002

Country/Region	WINE TYPE.....						TOTAL WINE.....	
	White table	Red/rosé table(c)	Total table	Fortified	Sparkling	Other	Quantity	Value(d)
	'000L	'000L	'000L	'000L	'000L	'000L	'000L	\$'000
Fiji	25	30	55	3	14	4	76	474
New Zealand	1 383	2 028	3 411	66	393	23	3 892	12 997
Papua New Guinea	9	9	18	—	4	—	22	124
Total Oceania and Antarctica (a)	1 439	2 091	3 530	69	421	27	4 047	13 871
Belgium and Luxembourg	545	289	834	—	3	—	838	2 508
Germany, Federal Republic of	398	826	1 224	1	2	—	1 227	4 893
Ireland	278	337	614	—	10	—	624	3 565
Netherlands	281	458	740	—	—	—	740	2 514
Sweden	226	239	466	—	8	—	474	2 077
United Kingdom	3 965	5 845	9 810	18	162	—	9 990	43 940
Total European Union	6 026	8 583	14 610	19	214	3	14 845	62 433
Norway	15	88	103	—	—	—	103	381
Switzerland	68	215	283	—	—	—	283	1 366
Total Europe and the Former USSR (a)	6 129	8 918	15 046	36	216	6	15 304	64 430
Israel	5	17	21	—	—	—	21	95
United Arab Emirates	54	48	102	—	3	—	105	308
Total Middle East and North Africa (a)	62	67	129	—	6	—	134	427
Malaysia	29	92	122	5	1	8	136	1 204
Singapore	85	170	255	1	4	6	265	2 261
Total Southeast Asia (a)	219	379	598	19	10	32	658	4 684
Hong Kong	61	123	185	—	11	1	197	1 811
Japan	109	410	519	—	65	—	585	2 180
Total Northeast Asia (a)	216	653	869	1	79	1	950	5 085
Canada	498	936	1 434	32	15	—	1 481	9 787
United States of America	4 304	7 220	11 524	28	66	12	11 630	72 183
Total Northern America (a)	4 809	8 158	12 967	60	81	12	13 120	82 026
Total Other Regions (b)	58	63	121	—	8	—	129	574
Total All Countries	12 932	20 328	33 259	185	819	78	34 342	171 096

(a) Includes other countries as detailed in *Standard Australian Classification of Countries* (Cat. no. 1269.0).

(c) Includes 'Other table wine'.

(b) Includes ships' stores.

(d) Free on board value, see Explanatory Note 6.

EXPORTS OF AUSTRALIAN WINE BY REGION(a)

	<i>Oceania & Antarctica</i>	<i>Europe & the Former USSR</i>	<i>Middle East & North Africa</i>	<i>Southeast Asia</i>	<i>Northeast Asia</i>	<i>Northern America</i>	<i>Other(b)</i>	<i>Total all regions</i>
<i>Period</i>	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
1999-2000	22 219	186 398	1 112	4 839	8 208	61 519	639	284 935
2000-01	22 194	215 079	1 323	6 054	8 104	84 530	1 006	338 289
2001-02	27 273	r 260 436	1 492	6 685	9 851	111 735	917	r 418 390
2001-2002								
September	3 782	30 656	79	532	1 041	9 300	68	45 456
October	3 627	27 353	58	693	859	8 999	85	41 676
November	2 683	15 544	105	724	858	7 317	91	27 323
December	1 508	16 212	235	464	642	11 720	45	30 827
January	3 111	12 585	95	399	585	5 732	55	22 561
February	1 389	16 840	94	484	645	7 708	56	27 217
March	1 539	22 443	135	630	920	11 802	87	37 555
April	1 430	21 933	177	598	624	12 344	97	37 203
May	1 912	25 139	138	726	1 086	11 631	68	40 700
June	1 829	r 28 059	128	485	969	12 161	83	r 43 714
2002-2003								
July	r 1 979	r 22 896	108	740	683	10 060	66	r 36 532
August	3 406	r 27 249	111	410	633	r 10 038	93	r 41 940
September	r 2 813	r 35 033	86	r 775	563	r 13 979	76	r 53 324
October	r 3 462	r 29 811	116	r 769	r 842	r 12 616	r 85	r 47 702
November	4 047	15 304	134	658	950	13 120	129	34 342

r figure or series revised since previous issue

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores.

EXPLANATORY NOTES

INTRODUCTION

1 The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

SCOPE AND COVERAGE

2 The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in the previous financial year. These account for approximately 96% of total wine sales. All sales data are collected on an Australia-wide basis only and State figures are therefore not available.

3 Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

4 From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

IMPORTS AND EXPORTS

5 Figures relating to international trade in wine and brandy are presented in tables 4–6 to provide a basis for assessing the overall wine market. Imports cleared for home consumption (including re-imports, that is, goods originating in Australia that have been exported but then returned to source) comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia.

6 The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

7 The value of imports is the Australian Customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

8 For further information on the compilation of Trade Statistics refer to Explanatory Notes contained in *International Merchandise Trade, Australia* (cat. no. 5422.0).

EXPLANATORY NOTES

SEASONALLY ADJUSTED AND TREND ESTIMATES

9 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

10 The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

11 The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

12 The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

13 For further information, see *Information Paper: A Guide to Interpreting Time Series—Monitoring 'Trends', an Overview* (cat. no. 1348.0) or contact the Assistant Director, Time Series Analysis on Canberra 02 6252 6345.

ACKNOWLEDGMENT

14 ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

RELATED PUBLICATIONS

15 Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

16 Current publications and other products by the ABS are listed in the *Catalogue of Publications and Products* (cat. no. 1101.0). The Catalogue is available from any ABS office or the ABS web site <<http://www.abs.gov.au>>. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

ROUNDING

17 Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

SYMBOLS AND OTHER USAGES

—	nil or rounded to zero
L	litres
L al	litres of alcohol
n.a.	not available
n.p.	not available for separate publication (but included in totals where applicable)
r	figure or series revised since previous issue

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- DIAL-A-STATISTIC* For the latest figures for National Accounts, Balance of Payments, Labour Force, Average Weekly Earnings, Estimated Resident Population and the Consumer Price Index call 1900 986 400 (call cost 77c per minute).

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